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Overview

- Financial systems in the United States are far from totally inclusive
 - Millions of US households are classified as unbanked
- Even more households do not employ financial vehicles to save for retirement
 - 25% of non-retired households have no retirement savings at all
 - 40% of non-retired adults say their retirement saving was not on track

Source: 2019 Survey of Consumer Finances

Overview

- Understand the drivers of retirement preparedness for households in the U.S.
 - Examine issues related to financial inclusion and retirement savings
 - Explore wealth inequality related factors

Reasons for Limited Retirement Preparedness

- Household constraints
 - Financial literacy
 - Cognitive limitations
 - Health issues
- Behavioral influences
 - Status quo bias
 - Time inconsistent preferences
 - Trust
- Planning strategies/motive

Financial Inclusion and Retirement

- Financial institutions
- Retirement plan/funds access
- Financial planning services and literacy

2021 Unbanked and Underbanked Rates by Income Level

| | Unbanked | Underbanked |
|----------------------|----------|-------------|
| Full Sample | 4.5% | 14.1% |
| Less than \$15,000 | 19.8% | 19.2% |
| \$15,000 to \$30,000 | 9.2% | 18.9% |
| \$30,000 to \$50,000 | 4.0% | 17.3% |
| \$50,000 to \$75,000 | 2.1% | 14.0% |
| At least \$75,000 | 0.6% | 9.7% |

2021 Unbanked and Underbanked Rates by Race

| | Unbanked | Underbanked | |
|-----------------------------------|----------|-------------|--|
| Black | 11.3% | 24.7% | |
| Hispanic | 9.3% | 24.1% | |
| Asian | 2.9% | 16.5% | |
| American Indian or Alaskan Native | 6.9% | 25.1% | |
| White | 2.1% | 9.3% | |

Financial Inclusion and Source of Retirement Funds

- Social Security
- Employer-Sponsored Retirement Plans
- Other Assets
 - Intergenerational transfers
 - Financial assets
 - Home equity

2021 OASI Average Monthly Benefit (\$) by Type of Benefit and Race

| | All Races | White | Black | Other |
|---------------------------|-----------|----------|----------|----------|
| Average Retirement | | | | |
| Benefits | 1,610.69 | 1,675.43 | 1,413.39 | 1,227.68 |
| Retired workers | 1,658.03 | 1,718.87 | 1,447.23 | 1,298.06 |
| Spouses of retired | | | | |
| workers | 839.80 | 906.38 | 694.40 | 565.39 |
| Children of | | | | |
| retired workers | 782.25 | 843.07 | 685.29 | 622.32 |

2019 Retirement Plan Participation by Race

| | White | Black | Latino/Hisp | Other |
|--------------------------------|-------|-------|-------------|-------|
| Share with retirement benefits | | | | |
| Any retirement plan | 73.5% | 55.7% | 40.4% | 68.8% |
| 401(k) plans | 57.6% | 41.1% | 29.5% | 59.2% |
| DB pensions | 30.6% | 24.4% | 15.6% | 22.1% |
| Both 401(k) & DB | 16.6% | 12.0% | 5.6% | 14.9% |

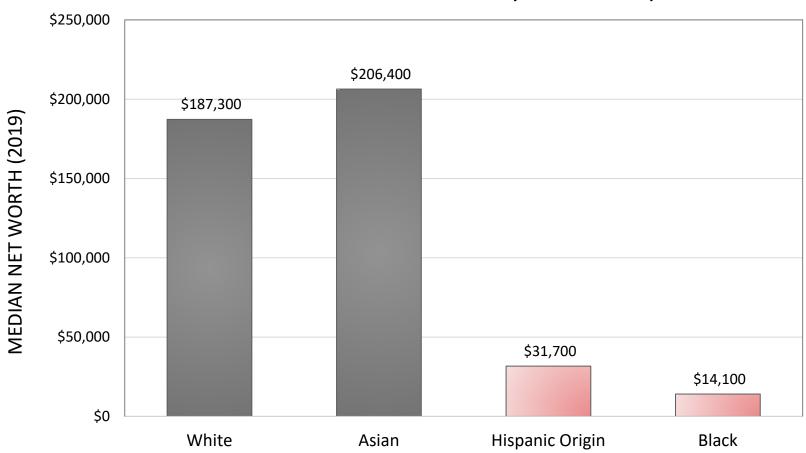
Source: Francis and Weller (2021)

Wealth Inequality and Retirement

- Minority households experience retirement insecurity at higher rates
 - Labor market failures
 - Housing market failures
 - Wealth inequality

Inequality and Wealth

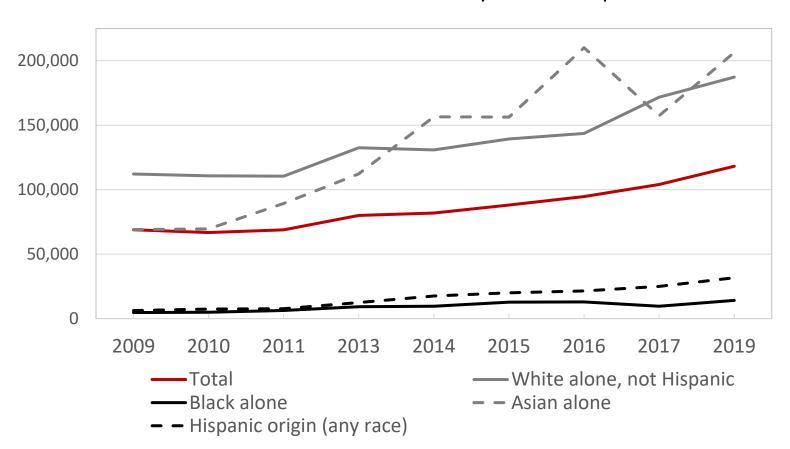
U.S. Median Wealth – by Racial Group



Source: https://www.census.gov/data/tables/2019/demo/wealth/wealth-asset-ownership.html

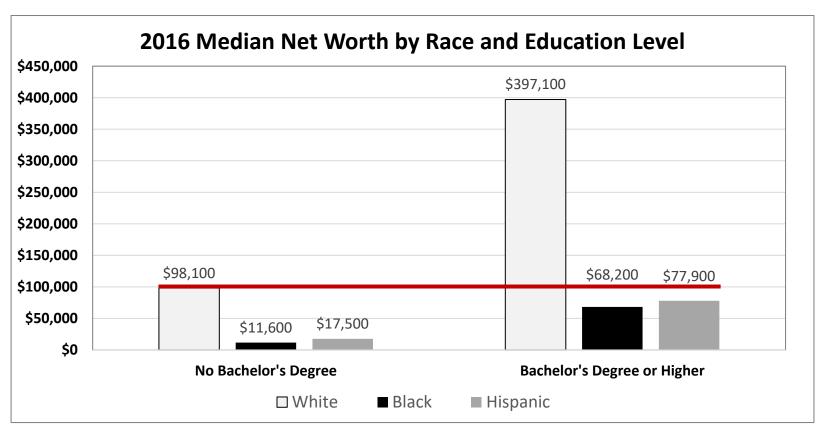
Inequality and Wealth

U.S. Median Net Worth – by Racial Group



Inequality and Wealth

Wealth inequality exists even within education groupings



Source: Federal Reserve Board, Survey of Consumer Finances

Concluding Remarks

- The range of organizations, firms, and individuals interested in increasing public awareness and preparedness for retirement is expansive
 - Policy makers are involved with regulation to protect households
 - Financial planning professionals collaborate with households to develop retirement savings strategies
 - Financial institutions as well as non-profit organizations facilitate retirement savings related education and financial literacy

Concluding Remarks

- At the center of these efforts lies a need to address issues related to financial inclusion
- Additional examination and dialogue are needed to understand and counteract these concerning trends

